

# Beauty Sales Consultant

## INTRODUCTION

This course aims to develop beauty industry expertise while at the same time providing the practical selling and reception skills so essential to beauty consultancy in the retail sector. It is ideal for anyone who wants to represent the public face of a beauty industry as it marries beauty skills with a firm administrative capability enabling graduates to run the office whilst at the same time marketing the product/service. Students participate in

- Introduction to Phorest salon software
- Professional guest lecturers/workshops
- *Pitstop* Leadership Programme from Common Purpose for selected students.

## ENTRY REQUIREMENTS

Leaving Certificate, LCA or QQI Level 4. Mature students are exempt from Leaving Certificate requirement. All applicants are interviewed.

## CERTIFICATION

QQI Level 5 Certificate in Retail Practice 5M2105,  
QQI Component Maths 5N1833 (available as option in evening for learners requiring Maths for progression)  
CCOC Phorest Salon Software Certificate

## WORK PLACEMENT/EXPERIENCE

Students undertake a block work placement of 2 weeks in an office /beauty environment.

## EDUCATION PROGRESSION OPPORTUNITIES

Excellent progression opportunities to UCC and other Higher Education colleges. Special arrangements in place with CIT (CCPS), Tralee IT and Waterford IT for preferential entry for College of Commerce students. Up to 390 CAO points for any Institute of Technology can be attained by successful completion of this course.

## CAREER OPPORTUNITIES

Beauty counters in large department stores, self employment, beauty advisor/reception in salons and spas. All students can access the Jobs Advice Hub (see pg. 85) Graduates can subscribe to 'CCOC college jobs register' and CCOC LinkedIn alumni for up to date vacancies and networking.

## COURSE CONTENT

Customer Service	5N0972
Digital Marketing	5N1364
Skincare, Eye treatments & Make-up	5N3466
Retail Administration	5N1860
Retail Display	5N1861
Manicure Pedicure & Waxing	5N3467
Retail Selling	5N1619
Teamworking	5N1367
Work Experience	5N1356

## COURSE SPECIFIC CONTACT DETAILS

For further information email:  
**nailtech@ccoc.ie**  
**(021) 4223827**

Course fees outlined on  
**[www.corkcollegeofcommerce.ie](http://www.corkcollegeofcommerce.ie)**