

# Auctioneering & Property Services Apprenticeship

## COURSE CONTENT YEAR 1

Valuations 1

Valuations 2

Estate Agency Practice

Estate Agency Skills

Economics for Property Services

Law for Property Services 1

Marketing & Customer Service

Professional Development

ICT for Property Services

## AWARD STAGE (YEAR 2)

Property Management 1

Property Management 2

Building Construction 1

Building Construction 2

Sales and Marketing

Law for Property Services 2

Professional Management Capstone

## INTRODUCTION

This is a two year apprenticeship programme aimed at school leavers, mature applicants and existing employees who are considering a career as a PSRA licenced auctioneering and property services professional. Participants work four days per week with an auctioneer, estate agent, property management or property letting business while paid by the employer, and attend classes in the college one day per week over two academic years. Applications should be made on the college online application system.

## ENTRY REQUIREMENTS

The minimum entry requirements are as follows:

- Leaving Certificate Grade O6/H7 or above in 5 leaving certificate subjects or equivalent OR
- A full QQI Level 5 or Level 6 Certificate in a Business Discipline or equivalent OR
- Other relevant experience/employment (3 years) having reached the age of 19. Adjudicated on a case by case basis.

An offer of a place on this course is contingent on the applicant meeting the entry requirements, eligibility interview and being offered an apprenticeship contract by a registered employer following an interview process.

## CERTIFICATION

On successful completion of the apprenticeship, participants will receive a QQI Level 6 Advanced Certificate in Auctioneering and Property Services. Successful students are eligible to apply for a PSRA licence (all four categories). They can apply for Associate membership with SCSi and/or student membership of IPAV.

## WORK PLACEMENT/EXPERIENCE

Students will work with their employer for four days per week.

## EDUCATION PROGRESSION OPPORTUNITIES

The following progression routes have been discussed by CDET with SCSi and TU Dublin:

On completion of the apprenticeship programme, learners may be eligible to apply for year 2 of the following degree courses:

BSc (Hons) Property Studies (Part-time), SCSi/TU Dublin

BSc (Ord) Auctioneering, Valuation and Estate Agency (Full-time) TU Dublin

BSc (Hons) Property Economics (Full-time) TU Dublin

*NOTE: The above progression opportunities are not yet finalised with SCSi/TU Dublin.*

## CAREER OPPORTUNITIES

On successful completion of the apprenticeship, one can apply for a PSRA licence and be employed in a range of roles in auctioneering, estate agency and property management organisations. A person may also decide to do further study with a view to specialise.

## CONTACT DETAILS

For further information email:  
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**(021) 4223807**

Course fees outlined on  
**www.corkcollegeofcommerce.ie**